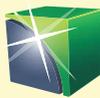


Baden-Württemberg Pavilion IMTS 2016



Chicago, McCormick Place, West Building, Booth W136B · September 12 – 17, 2016



IMTS2016

Baden-Württemberg – The German Southwest: Where ideas work.

Baden-Württemberg is one of the most important economic centres in Europe, having become one of the leading investment locations on the continent. Bordering on France, Austria and Switzerland, Baden-Württemberg is situated right at the heart of Europe. Moreover, its outstanding infrastructure makes it an ideal gateway to the markets of the European Union – the world's economically strongest single market with around 500 million consumers.

In addition to internationally renowned global players such as Daimler, Bosch, SAP, GFT Technologies and Porsche, it is mainly small and medium-sized enterprises that form the backbone of our economy. In 2015, the gross domestic product generated by Baden-Württemberg companies amounted to 460 billion euros, higher than Belgium, Sweden or Austria. What's more, our federal state is the EU's top region for innovation. When it comes to its research expenditure, amounting to 4.8 per cent of GDP (2013), Baden-Württemberg also occupies a leading position in Europe. The innovativeness of business and industry is supplemented by a dense network of universities, research institutions and transfer agencies. Many leading German institutions such as the Fraunhofer-Gesellschaft or the Max-Planck-Gesellschaft have substantially more facilities in Baden-Württemberg than in any other state in Germany.

Mechanical engineering is one of the key industries in Baden-Württemberg. With 304,000 employees, the mechanical engineering sector is the largest industrial employer in Baden-Württemberg. In 2015, it achieved a turnover of 73.9 billion euros – a third of the turnover of the German mechanical engineering industry as a whole. Machines and plant „made in Baden-Württemberg“ are in demand world-



wide. The export ratio is just under 70 per cent. State-of-the-art technology above all is a domain of the mechanical engineering companies in Baden-Württemberg – six per cent of the turnover is invested in innovations. Companies such as Festo, Trumpf and Voith enjoy an excellent reputation all over the world.

As a leading location for industry and innovation, the German southwest combines strengths in automation and microsystems technology with exceptional capability in the information and communications sector, thus lending considerable impetus to the progress of Industry 4.0. The „Allianz Industrie 4.0“ initiative (Industry 4.0 Alliance) bundles a variety of competences and indicates the potential of Industry 4.0 for small and medium-sized industrial enterprises.

Over 4,000 foreign companies have already decided in favour of Baden-Württemberg. Anyone who invests in the state as a location for their company automatically profits from a growing pool of potential industrial customers, from the highly developed parts-supplier structure, from cooperation with companies that are related or in the same sector, but above all from the know-how and skills of our highly qualified workers. Our state is international, cosmopolitan and tolerant. People from 188 different countries contribute to our innovativeness and cultural charm.

For all questions relating to Baden-Württemberg as a location for science and industry, Baden-Württemberg International (bw-i) is your first point of contact. Go to www.bw-invest.de to find details of the opportunities for cooperation and investment that abound in Baden-Württemberg!



One region. 1000 strengths.

Area	35,741 km ² – approx. 10 % of Germany
Inhabitants	10.7 million – approx. 13 % of Germany
Urban centres	Stuttgart, Karlsruhe, Mannheim, Freiburg, Heidelberg, Heilbronn, Ulm, Pforzheim, Reutlingen
The economy	<ul style="list-style-type: none"> • Gross domestic product (GDP): 460 billion Euros – 15.2 % of German GDP • GDP per inhabitant: 42,745 Euros • Exports: 195 billion Euros • Export volume / inhabitant: 18,075 Euros • Research and development spending (in 2013): 4.8 % of GDP (German average: 2.8 %)
Leading sectors	<ul style="list-style-type: none"> • Engineering: 30.2 % of total German mechanical engineering industry • Automotive industry: with almost one third of turnover generated by the whole sector and around 40 per cent of the automotive workforce in Germany Baden-Württemberg is the German “car state” • Medical technology / measuring and control systems / optics: Baden-Württemberg is market leader in the export of medical technology • Health care • Life sciences • ICT industry • Research & development: Baden-Württemberg is Europe’s number one in innovation • Aerospace industry: Baden-Württemberg is one of the most important locations for the European aerospace industry • Environmental technology and renewables

Data for 2015







Baden-Württemberg International GmbH (bw-i)

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Baden-Württemberg International – Your one-stop agency on the way to success.

Baden-Württemberg International (bw-i) is the competence centre of the State of Baden-Württemberg (Germany) for the internationalisation, promotion and development of business, science and research. We lend support to domestic and foreign companies, clusters and networks, research institutions and universities by serving as the central first point-of-contact in all questions relating to internationalisation.

Our main objectives are:

- Strengthening contacts between foreign and local companies, universities and research institutions
- Supporting the endeavours of Baden-Württemberg companies, universities and research institutions to enter foreign markets
- Positioning Baden-Württemberg as an excellent location for business and science

Our support services include:

- Provision of general information on Baden-Württemberg as a location for business and science, as well as specific location and structural data
- Supply of general information on the legal framework and social insurance
- Identification of suitable business and scientific partners for your company
- Identification of potential sites and organisation of site visits in cooperation with regional and local business-promotion agencies
- Support with administrative procedures
- Gateway to all actors in the field of business promotion and development, such as technology-oriented industrial institutions and sector-specific networks



VDMA Baden-Württemberg

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With 1,003,000 employees, mechanical engineering and plant construction is the largest branch of industry in Germany. In 2014, turnover of 212 billion Euros was achieved. It develops and produces key technologies for the global market. The export ratio is 76 percent. The German mechanical engineering industry is an international leader – in 25 of 31 comparable subsectors, German firms are among the top three providers in the world, and global market leader in as many as half.

The heart of the industry beats in Baden-Württemberg. Here, almost every third machine made in Germany is manufactured. More than 50 % of the German machine tools and precision tool manufacturers are seated in Baden-Württemberg. With 304,000 employees and a turnover of 70.7 billion Euro, mechanical engineering is the largest industrial field in Baden-Württemberg. The VDMA – the German Engineering Federation – represents over 3,100 mostly medium-sized member companies in the engineering industry. It is the largest industrial association in Europe and the largest network of mechanical engineering companies. Established as early as 1892, it continues to be a non-profit organisation with voluntary membership. Containing 39 specialist associations – in areas from drive technology and automation systems to software and machine tools –, the VDMA covers the entire process chain of the investment goods industry and it represents the interests of the mechanical engineering industry at regional, national and international level.

With a network of 500 employees in Germany and abroad, the VDMA provides information and advice to its member companies in technical, legal, business-administration and foreign-trade matters.



Region Neckar-Alb

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In the middle of the economic powerhouse of Southern Germany between Stuttgart, Zurich and Munich lies the Neckar-Alb region within the administrative districts of Tübingen, Reutlingen and Zollernalb. As part of the European metropolitan region “Stuttgart”, it is the home to the future of high-tech industries, with an exceptional infrastructure, excellent universities and companies, researchers and visionaries, professionals and families: everyone feels at home in the Neckar-Alb region.

The Neckar-Alb region offers attractive building sites and commercial space in addition to ideal site factors. Located just south of Stuttgart, our region’s low tax and rental rates combine with cheap development costs and land prices to make Neckar-Alb the ideal business location for your company. An excellent infrastructure with connections to Stuttgart International Airport (20 minutes by car) and the region’s location on the ICE (fast train) route between Stuttgart and Ulm provide first-class conditions, as do the nearby A8 and A81 highways and a close proximity to the international Messe Stuttgart. We’d be happy to forward your specific request for commercial space to the appropriate municipality and provide you with a direct contact on-site.

The Neckar-Alb business landscape is dominated by mid-sized companies, with everything from young up-and-comers to world market leaders in a diverse range of industries. Our Website neckaralb.de provides an overview of the region’s many clusters and the cluster initiatives formed by these companies. No matter how new or how shiny, there are no modern means of communication that can ever replace the one thing every successful company needs: Face-to-face contact.

You have questions like “where can I find a suitable commercial property?” or “how do I establish contact to industry experts?” or “what can the Standortagentur do for me?” or you have a concrete concern?

The Standortagentur will be happy to assist you.



Region East Wuerttemberg

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Welcome to the Region for Talents and Patents

The economic East Wuerttemberg region is a key patent center and top innovation location in Baden-Wuerttemberg. This especially holds true for machine and tool manufacturing. Numerous global market leaders, hidden champions, and the wide range of SMEs represent East Wuerttemberg's outstanding performance in this sector and others. Economic activity is marked by dynamic investments and constant expansion of R&D. Tremendous innovation potential through networking of companies, suppliers, customers and supporting institutions, excellent transport connections, and the location's continuous growth through joint initiatives from business, administration and science are compelling locational advantages in the "Region for Talents and Patents."

Competence Region for Machine and Tool Manufacturing

Rooted in the metalworking tradition and with nearly 300 companies, machine and tool manufacturing is one of the industries with the strongest employment and sales in the region today – from small specialized blacksmiths to typically flexible medium-sized companies through to global players setting worldwide trends. This industry sector is supported by higher education and research institutions tailored to its needs like Aalen University of Applied Sciences. Study programs such as mechanical engineering (3rd in a Germany-wide ranking) and "Internet of Things" or a research focus on "Advanced Materials and Engineering" ensure optimally trained specialists and essential impulses for companies based here. Together, they are turning machine and tool manufacturing into an innovation driver with great appeal for industries that use its products, representing East Wuerttemberg's position as a competence region.

Top-notch services from A to Z

Numerous finished products and supplier services within wide-ranging machine and tool manufacturing sub-sectors, including electronics/software and engineering, come from East Wuerttemberg. The core focus is on constructing machine tools and producing precision tools. However, other segments, like conveyor and drive technology or primary shaping and forming, are also covered by more than a dozen companies, including high-caliber companies like Alfing, EMAG, Leitz, LMT, MAPAL, Röhm, SHW, VOITH and ZEISS. They all deliver top-notch services from A to Z from East Wuerttemberg, and typically have branches in the USA, too.

The industry platform on the Internet: www.ostwuerttemberg.de/maschinenbau



Rhine-Neckar Metropolitan Region

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Rhine-Neckar is located in the middle of Western Europe, in the southwest of Germany. It is one of the key business locations in Germany. With the fast connection to the international hub of Frankfurt Airport within 31 minutes, the Rhine-Neckar and Rhine-Main region have an ideal connection, thereby ensuring access to the global markets.

The gross domestic product as a measure of economic performance is over 80 billion euros in the region. In terms of export, Rhine-Neckar traditionally ranks among the top regions and with around 59% is significantly above the national average in the relevant manufacturing industry. There are 146,000 companies registered in the region. The economy is characterised by a healthy and promising blend of sectors. Specialisms are: plant and mechanical engineering, automotive, chemistry, information technology, energy, biotechnology, life sciences and health. In all sectors, Rhine-Neckar companies are occupying the top spots at a national or international level.

The main strengths of the region include the extensive exchange between scientific research and the production industry, representing a working exchange of knowledge between theory and practical implementation. Engineers in Rhine-Neckar, in collaboration with universities and research institutions, devise and construct novel plants and machinery that are efficient and environmentally friendly. This is where innovations originate: In Rhine-Neckar there are nearly twice as many people employed in research and development as the national average.

The powerful and highly dynamic industry location is home of SAP, the largest software manufacturer in Europe and market leader for enterprise software. More very important representatives are ABB, Bombardier, Caterpillar, John Deere as well as BASF, Daimler and Roche.

Rhine-Neckar means business!



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Participants	Rick Hamlen, CEO Avantec USA Michael van Well, Department Manager Export Peter Poulsen, Department Manager Export
Number of employees	100
Export quota	40 %
Activities in the following countries	Worldwide
Sector	Automobile industry, aerospace industry, plastics industry, metal processing, engineering
Offered services / product range	Proprietary milling tools with interchangeable, ground, indexable inserts made of carbide, strategic process analysis
Core competencies	Optimization from applications and processes from our customers, process safety, production increase and production cost reduction, complete tool layouts for machine builders and direct customers, milling industry
Cooperation objectives	Looking for customers, retail partners, representatives, agents or distributors
Requirements for an ideal business partner	Profound knowledge of the market, good connections to various markets and customers
Language skills	English, German



Baublies AG

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Participant

Andreas Hadler, Chairman

Activities in the following countries

Different countries

Sector

Automobile industry, aerospace industry, electrical and electronic industry, metal processing, engineering

Offered services / product range

Diamond burnishing tools, multi roller burnishing tool, multi roller burnishing tools, „small design“, are especially developed for the use on small spaced machine tools like Swiss type lathe or rotary indexing machines. Single roller burnishing tools, roller burnishing machine.

Core competencies

Baublies roller surface technology is one of the most economical ones. Roller burnishing is the economical, easy-to-use and reliable creation of maximum surface quality. During this process the fatigue strength and the hardness of the workpiece is increased. During this non cutting process metal workpieces are smoothed and strain-hardened by rolling elements.

Cooperation objectives

Looking for customers

Language skills

English, German



Bloksma Engineering GmbH

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 Web www.bloksma.de

Participants	Dirk Bloksma, CEO Lisa Marie Bernlöhr, Marketing Dept.
Number of employees	25
Export quota	35 %
Activities in the following countries	Germany, USA, Mexico, Brazil, France, Spain, Poland, Bulgaria, Hungary, Turkey, Switzerland, Austria, China, Russia
Sector	automobile industry, aerospace industry, electrical and electronic industry, metal processing, engineering, material logistics, optimization of manufacturing processes, lean factory, factory organization
Offered services / product range	Transport logistics: lifters, trolleys, workpiece carriers, supermarkets, transport pallets, workstations, milkrun carts, taxi carts, gantry carts, engineering etc.
Core competencies	BLOKSMA Engineering – a name who has become a synonym for professional material flow and technically mature lifting devices and accessories. It began in 1949 with a mechanical production and the company has developed to an absolute specialist for lean logistics. With the BLOKSMA product worlds BLOKSMA has become the leading full-range supplier in the field of inhouse logistics in Germany.
Cooperation objectives	Looking for customers, retail partners, representatives, agents or distributors, seeking market information
Requirements for an ideal business partner	Profound knowledge of the market, good connectionsto various markets and customers
Language skills	English, German



Gutekunst Stahlverformung KG

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 Web www.formfedern.com

Participant	Hagen Gutekunst, CEO
Number of employees	100
Export quota	20 %
Activities in the following countries	Europe, Malaysia, India, China, USA
Sector	Automobile industry, aerospace industry, electrical and electronic industry, metal processing, medical engineering
Offered services / product range	Technical springs, lasercutting, steel bending, cad, sheet metal forming, toolmaking, surface technology
Core competencies	Lasercutting, steel bending, springs, sheet metal forming
Cooperation objectives	Looking for customers, retail partners, wholesale partners, joint venture partners, production partners, production possibilities
Requirements for an ideal business partner	Broad experience with metal, experiences with sheet metal and forming, experiences with construction and production of springs.
Language skills	English, German



Johs. Boss GmbH & Co. KG

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Participant	Joe Mazzenga, JBO Sales Representative USA
Number of employees	150
Activities in the following countries	Worldwide
Sector	Measuring and control technology, metal processing, precision tool manufacturer
Offered services / product range	<ul style="list-style-type: none"> • Thread milling cutters • Combination tools • Shell type thread milling cutters • PCD-, CVD- and CBN-Tools • High performance thread cutting dies • High performance thread rolling dies • Precision thread gauges
Core competencies	We are the leading company for thread milling cutters, thread cutting dies and thread gauges. Most of our customers originate from the following sectors: automobile, aerospace, metal working and medical sector.
Cooperation objectives	<ul style="list-style-type: none"> • Seeking market information • Looking for customers, representatives, agents or distributors
Language skills	English



Karnasch Professional Tools GmbH

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 Web www.karnasch.tools

Participants	Sascha Karnasch, Head of Sales Christoph Hildebrandt, Marketing Manager
Number of employees	68
Export quota	75 %
Activities in the following countries	Worldwide
Sector	Automobile industry, aerospace industry, plastics industry, metal processing, medical engineering
Offered services / product range	Tool and mould construction, aviation and aerospace technology, automotive industry, ship construction industry, railway construction, construction industry, steel and bridge construction, aluminium processing (NF-metals), wood processing, plastic processing
Core competencies	Karnasch Professional Tools GmbH offers a complete range of high-performance high-quality products for all main areas of the industry from a single source. The constant availability of our products in more than 50 countries in the world is warranted by intelligent stock-keeping. Only the latest available technologies are used for the production of tools, with comprehensive quality assurance.
Cooperation objectives	Looking for customers, retail partners, wholesale partners, representatives, agents or distributors
Requirements for an ideal business partner	Profound knowledge of the market and truthstworthly.
Language skills	English



KELCH Inc.

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 Web www.kelch.de

Participants	Ralf Pursche, Business Manager, Kelch Inc. USA Mirza Tufekovic, Manager Service & Sales, Kelch Inc. USA
Number of employees	99
Export quota	50 %
Activities in the following countries	Worldwide
Sector	Automobile industry, aerospace industry, measuring and control technology, engineering, metal processing
Offered services / product range	Precision tools, shrinking technology, measuring and testing equipment, taper cleaners, tool presetters, workpiece measurement, tool management, service
Core competencies	Kelch guarantees maximum productivity thanks to the perfectly matched Kelch product portfolio. We focus on a 100 % complete solution, which is not only intelligent but also particularly efficient for our customers
Cooperation objectives	<ul style="list-style-type: none"> • Seeking market information • Looking for sales agents / sellers, representatives, agents or distributors, customers
Requirements for an ideal business partner	Established distribution network, technical knowledge in the field of precision tools / presetters
Language skills	German, English



Lock Antriebstechnik GmbH

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 Web www.lockdrives.com

Participants	Stefan Niederer, Technical Sales, Lock Antriebstechnik Germany Brent Ford, Technical Sales, Lock Drives USA
Number of employees	85
Export quota	45 %
Activities in the following countries	Worldwide with focus on Europe & North America
Sector	Electrical and electronic industry, metal processing, engineering, services, hoisting technology, agriculture, horticulture
Offered services / product range	Electrical worm gear drives with shaft or rack, manual worm gear rack and shaft drives, rack and pinion gears, worm gears, bevel gears
Core competencies	Self-locking drive solutions for many lifting and positional adjustment tasks based on modular components, electrical drives with integrated limit switch system, drive systems for movement from point to point, in-line or face, decades of experience from various applications suitable for toughest environmental conditions
Cooperation objectives	Looking for customers, retail partners, seeking for potential growth in lifting and adjustment technology
Requirements for an ideal business partner	Experience in machinery and lifting applications
Language skills	German, English, Russian, Spanish



Piller Entgrattechnik GmbH

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Participants

Jörg Nubert, Chief Sales Officer
 Gerasimos Vrakas, Sales Manager International

Number of employees

100

Activities in the following countries

Activities: Europe, Asia, Americas

Sector

Industrial part cleaning solutions (High pressure jet deburring and washing)

Offered services / product range

- Industrial parts deburring solutions
- Industrial parts cleaning solutions

Core competencies

High pressure industrial parts cleaning and deburring

Cooperation objectives

Looking for sales agents / sellers, customers, representatives, agents or distributors, production possibilities, service & maintenance partners

Requirements for an ideal business partner

Sales experience in the US automotive industry and / or service partner for other german machine building manufacturers

Language skills

German, English



RUKO TOOL Inc.

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Participants	Oliver Maisch, Export Sales Director – RUKO GmbH Maik Ruppert, President – RUKO TOOL Inc.
Number of employees	220
Export quota	60 %
Activities in the following countries	Worldwide
Sector	automobile industry, electrical and electronic industry, metal processing, welding and metal fabrication
Offered services / product range	Manufacture of drilling and cutting tools
Cooperation objectives	Looking for customers, retail partners, wholesale partners, representatives, agents or distributors
Language skills	English, German



Sager + Mack GmbH

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Participants	Peter Mack, Managing Director Tom Schröder, Director of Sales & Marketing
Number of employees	50
Activities in the following countries	Head office in Ilshofen, Germany; Subsidiary in Guangzhou, China. Worldwide sales
Sector	General Metal Finishing and PCB Industry, Automotive, Chemical Industry, Scrubbers, Plastic industry
Offered services / product range	<ul style="list-style-type: none"> • Pumps: Highly corrosion resistant centrifugal pumps with magnetic coupling and vertical centrifugal pumps (0,09 – 9,2kW, up to 130m³/h, head up to 45 m in PP-H, PP-N, PVDF, stainless steel and titanium) • Filters: Highly corrosion resistant; Cartridge-, quick change-, disc-, bag-, highflow-, and adsorption filter for chemical, corrosive media
Core competencies	Large manufacturing facility in Germany, manufacturing, development and worldwide sales of highly corrosion resistant pumps and filters. High quality as a standard.
Cooperation objectives	Looking for customers, representatives, agents or distributors, office facilities
Requirements for an ideal business partner	Working at or supplying to Metall Finishing Industry or PCB Industry or Chemical Industry.
Language skills	German, English, Dutch



Sauter Feinmechanik GmbH

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Participants	Heiko Müller, Managing Director Diego Bragagnolo, Sales Manager
Number of employees	360
Export quota	50 %
Activities in the following countries	Europe, USA, Asia
Sector	Automobile industry, aerospace industry, metal processing, engineering, services
Offered services / product range	Tool turrets: disc-type turrets, head-type turrets, crown-type turrets, B-axis-technology Tooling: driven tools, tool spindle units, tool holders, modular tooling systems, angled tools, BMT-tooling, Doublefix(R), Trifix(R), Modifix(R), Solidfix(R), Speedfix(R), eccentric tools, Sauter Capto(TM)
Core competencies	Sauter tool turrets are already in a class of their own. Whether of the disc, head or crown-type, tool turrets bearing the Sauter name are constitute a reliable, precise interface between machine and tooling. Sauter tooling – when the tool holders and tool spindle units are also delivered by Sauter, everything fits perfectly.
Cooperation objectives	Looking for customers, wholesale partners, representatives, agents or distributors
Language skills	German, Englisch



Schmid & Wezel GmbH & Co. KG

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 Web www.biax.de

Participant	Martin Erle, Technical Application Specialist
Number of employees	120
Activities in the following countries	All European countries, USA, China, Japan
Sector	automobile industry, aerospace industry, metal processing, mould & die industry, machine tool building
Offered services / product range	Pneumatic tools: grinders (straight and angle) deburring tools, filers, saws, belt sanders. Robot spindles for automatized deburring. Power tools: machines with flexible shafts, power scrapers. Tungsten carbide burs.
Core competencies	Established in 1919, the German company Schmid & Wezel develops and produces high precision and high quality pneumatic hand-held tools under the brand name BIAX. All products are made in Germany and Switzerland and are focused on the demands of the metal working industry. Especially BIAX's vast range of hand-held pneumatic grinders offers a solution for almost every deburring job.
Cooperation objectives	Looking for customers, retail partners
Requirements for an ideal business partner	Appreciates the value of high quality tools and knows how to sell premium products.
Language skills	English, German



Simon Nann GmbH & Co. KG

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Participant	Klaus Nann, General Manager
Number of employees	70
Export quota	22 %
Activities in the following countries	Worldwide
Sector	Automobile industry, aerospace industry, engineering, metal processing, medical engineering
Offered services / product range	<ul style="list-style-type: none"> • Collets and feed fingers • Clamping heads • Collet chucks • Clamping and indexing units
Core competencies	Widest product range, more than 75 years experience in producing clamping tools
Cooperation objectives	<ul style="list-style-type: none"> • Seeking market information • Looking for sales agents/sellers, customers, representatives, agents or distributors
Requirements for an ideal business partner	Technical know-how of the clamping tools, knowledge and close relations with business partners in their sales area which do have requirements with collets and chucks
Language skills	German, English



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Participant	Ralf Tschorn, General Manager
Number of employees	17
Export quota	42.3 %
Activities in the following countries	European Union, China, Japan, Taiwan, Australia, New Zealand, Russia, South Africa, Brazil, Saudi Arabia etc.
Sector	Measuring and control technology, metal processing,
Offered services / product range	Measuring instruments and clamping tools
Core competencies	Production and sales of measuring instruments and clamping tools
Cooperation objectives	Looking for customers, representatives, agents or distributors
Requirements for an ideal business partner	Reseller specialised on sales of measuring instruments (and clamping tools)
Language skills	English, German



Volz Group

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Participants	Ralph Wolter, Director Marketing and Business Development Jill Kisamore, President, Volz USA Inc.
Number of employees	340
Export quota	60 %
Activities in the following countries	Worldwide
Sector	measuring and control technology, metal processing, chemicals industry, engineering, services, manufacturing systems engineering, oil & gas, agriculture, marine, fire suppression systems
Offered services / product range	Volz supplies tube couplings, adaptors, hosetails and ferrules to the hydraulic industry as well as balls to the ball valve industry. Materials used: stainless steel (e.g. 316TI) , various carbon steels as well as custom specific requirements.
Core competencies	The Volz Group is one of the few suppliers in Germany to manufacture a wide range of hydraulic coupling components in carbon steel and stainless steel in house as well as manufacture couplings to customer specifications. Individual balls for the ball valve industry, in which Volz leads the market, is one further focus of production.
Cooperation objectives	Looking for distribution partners, wholesales partners, OEMs, manufacturer's representatives
Language skills	English, German



ZOLLERN GmbH & Co. KG

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 Web www.zollern.com

Participants	Widmann Benjamin, Material Technicians, Team Leader Sales, Steel Profiles, Applications Engineer Hansel Judith, Sales Manager, Steel profiles Felix Schöller, Head of Sales Rotary Tables, Torque-Motors and Hydrostatics
Number of employees	About 3,300
Sector	Automobile industry, linear guides, electrical and electronic industry, metal processing, medical engineering, textile industry
Offered services / product range	<ul style="list-style-type: none"> • Steel Profiles • Investment Castings • Sand Castings & Forgings • Gears & Winches • Plain Bearings • Hydrostatics • Automation Systems • Rotary Tables • Torque Motors
Core competencies	<p>Department steel profiles:</p> <ul style="list-style-type: none"> • Hot rolled • Cold drawn • Cold rolled • Annealed • Induction hardened <p>Examples for the following industries: Linear guides, Automotive, mechanical engineering, woodworking, textile machines, printing machines, medical engineering, energy and electrical engineering, tool engineering and processing technology, building machines and engineering</p>
Cooperation objectives	Generating new business and -relationships
Language skills	German, English, French

Contact.

Baden-Württemberg International

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